

Quarterly Enrollment Report
New York State Office of Managed Care
March, 2004

Thursday, September 02, 2004

HMOs

Quarter 1, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	205,084	93,312	16,585	2	0	16,154	331,137	-9.97%	N/A	-8.7%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	55	0	102,094	2,551	104,700	4.05%	4.15%	-0.3%
Atlantis Health Plan, Inc. (1430100)	New York	387	7,157	8	0	0	0	7,552	4.17%	N/A	N/A**
Capital District Physicians' Health Plan (1090384)	Albany	218,209	139	1,312	0	56,017	9,717	285,394	-6.11%	2.21%	9.9%
Cigna Healthcare of New York, Inc. (1180186)	New York	28,835	14,513	3,205	0	0	0	46,553	-29.10%	N/A	N/A**
ConnectiCare of New York, Inc. (1380298)	Tarrytown	0	0	3	0	0	0	3	-33.33%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	456	12,461	12,917	4.85%	3.95%	4.9%
Empire HealthChoice HMO, Inc. (1350196)	New York	293,777	8,117	20,603	0	0	51,565	374,062	4.55%	N/A	2.6%
Excellus Health Plan, Inc. (1390598)	Rochester	458,034	25,288	3,008	0	72,635	54,023	612,988	-5.69%	3.66%	-5.5%
GHI HMO Select, Inc. (1410199)	Lake Katrine	33,022	772	271	0	13,358	0	47,423	7.73%	5.28%	N/A**
Health Insurance Plan of Greater New York, Inc. (1050178)	New York	471,164	37,587	10,810	2,595	232,275	106,408	860,839	-0.05%	2.61%	1.3%
Health Net of New York, Inc. (1250287)	White Plains	34,992	174,955	2,934	0	0	5,498	218,379	0.21%	N/A	-3.2%
HealthNow New York Inc. (1140685)	Buffalo	107,450	117,843	740	0	46,576	30,277	302,886	0.39%	1.12%	6.4%
HealthNow New York Inc. (1141685)	Latham	19,401	61,095	390	0	12,064	17,225	110,175	-2.28%	-2.20%	-9.3%
Horizon HealthCare of New York, Inc. (1400199)	New York	173	0	24	0	0	0	197	-10.66%	N/A	N/A**
Independent Health Association, Inc. (1070680)	Buffalo	232,792	22,270	1,725	233	29,625	23,848	310,493	-3.43%	1.08%	4.5%
MagnaHealth of New York, Inc. (1360296)	Garden City	114	0	39	0	0	0	153	-11.11%	N/A	N/A**
Managed Health, Inc. (1280290)	New York	23	0	8	0	0	23,075	23,106	5.86%	N/A	5.9%
MDNY Healthcare, Inc. (1340295)	Melville	37,863	3,935	546	0	0	0	42,344	-9.89%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	294,952	34,326	388	0	0	0	329,666	-3.42%	N/A	N/A**
Oxford Health Plans of New York Inc. (1170186)	New York	45,104	664,297	34,696	0	0	5,001	749,098	-19.67%	N/A	>-100%
Rochester Area HMO/Preferred Care (1060579)	Rochester	90,964	6,768	493	0	18,668	49,145	166,038	2.52%	1.53%	3.4%
UnitedHealthcare of New York, Inc. (1260187)	New York	2,386	8,093	2,131	0	97,902	9,858	120,370	-3.03%	4.28%	1.1%
Vytra Health Plans Long Island, Inc. (1150285)	Melville	57,066	26,116	824	0	9,310	0	93,316	-4.38%	7.06%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	53,356	575	53,931	8.20%	8.33%	-3.7%
HMO Quarter 1, 2004 Totals	Penetration Rate: 27.2	2,631,792	1,306,583	100,798	2,830	744,336	417,381	5,203,720			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

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PHSPs

Quarter 1, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	8,774	0	8,774	N/A**	-4.02%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	169,571	0	169,571	N/A**	5.68%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	82,109	0	82,109	N/A**	6.09%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	81,308	0	81,308	N/A**	1.35%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	13,880	0	13,880	N/A**	2.54%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	59,636	0	59,636	N/A**	8.55%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	224,538	0	224,538	N/A**	10.16%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	208,524	0	208,524	N/A**	6.14%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	36,793	0	36,793	N/A**	3.56%	N/A**
MetroPlus Health Plan , Inc. (1130185)	New York	0	0	0	0	190,315	0	190,315	N/A**	5.44%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	84,059	0	84,059	N/A**	3.52%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	203,244	0	203,244	N/A**	4.53%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	20,215	0	20,215	N/A**	2.99%	N/A**
St. Barnabas Community Health Plan (2130195)	Bronx	0	0	0	0	24,192	0	24,192	N/A**	2.49%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	13,163	0	13,163	N/A**	-1.27%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	51,477	0	51,477	N/A**	6.79%	N/A**
Univera Community Health, Inc. (2190696)	Buffalo	0	0	0	0	14,886	0	14,886	N/A**	9.59%	N/A**
PHSP Quarter 1, 2004 Totals	Penetration Rate: 7.8%	0	0	0	0	1,486,684	0	1,486,684			

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Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Total Full Capitation</u>
<u>Quarter 1, 2004:</u>	2,631,792	1,306,583	100,798	2,830	2,231,020	417,381	6,690,404
<u>Previous Quarter:</u>	2,766,572	1,358,852	125,247	2,866	2,119,713	476,439	6,849,689
<u>Change from Prior Quarter:</u>	-134,780	-52,269	-24,449	-36	111,307	-59,058	-159,285
<u>% Change from Prior Quarter</u>	-4.9%	-3.8%	-19.5%	-1.3%	5.0%	-12.4%	-2.3%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	14,936
<u>Total OTHER Medicaid:</u>	10,629
<u>TOTAL MEDICAID:</u>	2,256,585

Total Capitation

<u>All Categories This Quarter:</u>	6,715,969
<u>Total Capitation Previous Quarter:</u>	6,875,414
<u>Penetration Rate for all Managed Care:</u>	35.1% *
<u>Total % Change from Prior Quarter:</u>	-2.3%

* 19,157,532 -- 2004 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.